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## Quantification of Longevity Risk for Pension Insurance in V4 Countries

Ján GOGOLA\*

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### Abstract

*Longevity risk, the risk that people will live longer than expected, weighs heavily on those who run pension schemes and on insurers that provide annuities. Hence the prediction of future mortality rates is an issue of fundamental importance for the insurance and pensions industry. Our analysis focuses on mortality at higher ages (65 – 95), given our interest in pension-related applications where the risk associated with longer-term cash flow is primarily linked to uncertainty in future rates of mortality. We use data on deaths and exposures for the The Visegrad Group (V4) – the Czech Republic, Poland, Hungary and Slovakia from the Human Mortality Database (HMD). We have shown that if the today rate of increase will continue, it will at age 65 concluded (after calculation) to increase the present value of pension liabilities in defined-benefit schemes about 5% if we use cohort life table instead of period life table.*

**Keywords:** *longevity risk, annuity, stochastic mortality, life table, Lee-Carter model*

**JEL Classifications:** C53, G22, J11, J32

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### Introduction

Benjamin Franklin said: “In this world nothing can be said certain, except death and taxes.” The death is certain, but the timing is much less certain.

The mortality of the population in developed countries has improved rapidly over the last thirty years and this has important financial implications for the insurance industry, since several important classes of liability are sensitive to the direction of future mortality trends. This uncertainty about the future development of mortality gives rise to *longevity risk*.

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Longevity risk, the risk that people live longer than expected, weighs heavily on those who run pension schemes and on insurers that provide annuities. The risk that the reserves established for the payment of benefits (retirement, widowhood, orphanhood, disability, dependency...) are inadequate for that purpose if they are based on life tables (or mortality tables) with lower survival hypothesis than real. Longevity risk plays a central role in the insurance company management since only careful assumptions about future evolution of mortality phenomenon allow the company to correctly face its future obligations. Longevity risk represents a sub-modul of the underwriting risk module in the Solvency II framework. The Figure 1 provides evidence that life expectancy in V4 is increasing during the last decades.

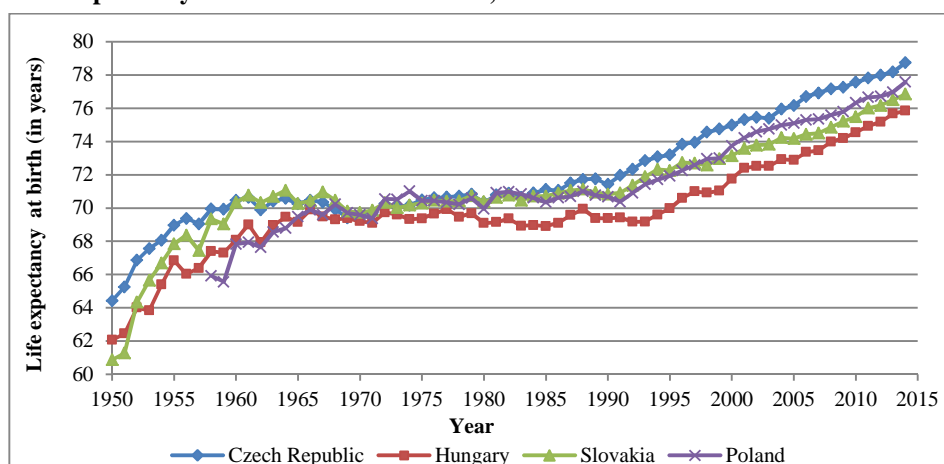
By the article “Longevity swaps: Live long and prosper” (The Economist, 2010): “Every additional year of life expectancy at age 65 is reckoned to bump up the present value of pension liabilities in British defined-benefit schemes by 3%, or GBP 30 billion (USD 48 billion).”

This article inspired us to estimate what effect has the increase in life expectancy on the present value of annuities in V4 countries.

The most popular and widely used model for projecting longevity is the well-known Lee-Carter model. This paper follows on articles Gogola (2014a; 2014b; 2015); Jindrová and Slavíček (2012); Pacáková and Jindrová (2014) and Pacáková, Jindrová and Seinerová (2013). They deal with the development and the prediction of life expectancy in selected European countries (Czech Republic, Slovakia, Finland and Spain) by applying Lee-Carter model and the Quantification of Selected Factors of Longevity.

Figure 1

#### Life Expectancy at Birth for V4 Countries, 1950 – 2014



Source: Human Mortality Database – HMD <[www.mortality.org](http://www.mortality.org)>.

Most stochastic mortality models are constructed in a similar manner. Specifically, when they are fitted to historical data, one or more time-varying parameters are identified.

By extrapolating these parameters to the future, we can obtain a forecast of future death probabilities and consequently other demographic quantities such as life expectancies. They are important for quantifying longevity in pension risks and for constructing benchmarks for longevity-linked liabilities.

The main goal of this paper is to apply the Lee-Carter model to construct the so-called “cohort life tables” and use them for calculation of a 30-year annuity to a person aged 65 in 2015.

## Methodology and Data

We use data of the total population deaths and exposure to risk between 1950 and 2014 for the V4 countries (except Poland where are available data only for time period 1958 and 2014) from the Human Mortality Database ([www.mortality.org](http://www.mortality.org)). We consider the restricted age range from 0 to 95.

Let calendar year  $t$  runs from exact time  $t$  to exact time  $t + 1$  and let  $d_{x,t}$  be the number of deaths aged  $x$  last birthday in the calendar year  $t$ . We suppose that the data on deaths are arranged in a matrix  $\mathbf{D} = (d_{x,t})$ . In a similar way, the data on exposure are arranged in a matrix  $\mathbf{E}^c = (e_{x,t})$  where  $e_{x,t}$  is a measure of the average population size aged  $x$  last birthday in calendar year  $t$ , the so-called central exposed to risk. We suppose that  $(d_{x,t})$  and  $(e_{x,t})$  are each  $n_a \times n_y$  matrices, so that we have  $n_a$  ages and  $n_y$  years.

We denote the *force of mortality* (or *hazard rate*) at exact time  $t$  for lives with exact age  $x$  by  $\mu_{x,t}$ . The force of mortality can be thought as an instantaneous death rate, the probability that a life subject to a force of mortality  $\mu_{x,t}$  dies in the interval of time  $(t, t + dt)$  is approximately  $\mu_{x,t} \cdot dt$  where  $dt$  is small.

The force of mortality  $\mu_{x,t}$  for human populations varies slowly in both  $x$  and  $t$  and a standard assumption is that  $\mu_{x,t}$  is constant over each year of age, i.e., from exact age  $x$  to exact age  $x + 1$ , and over each calendar year, i.e., from exact time  $t$  to exact time  $t + 1$ . Thus

$$\mu_{x+u,t+v} = \mu_{x,t} \quad \text{for } 0 \leq u < 1, 0 \leq v < 1 \quad (1)$$

and so  $\mu_{x,t}$  approximate the mid-year force of mortality  $\mu_{x+0.5, t+0.5}$ .

We suppose that  $d_{x,t}$  is a realization of a Poisson variable  $D_{x,t}$ :

$$D_{x,t} \sim Po(e_{x,t} \cdot \mu_{x,t}) \quad (2)$$

The expected values are the product of exposures  $e_{x,t}$  and the force of mortality  $\mu_{x,t}$ .

Assumption (2) leads us to the maximum likelihood estimates of  $\mu_{x,t}^{\text{MLE}} = m_{x,t}$  as

$$m_{x,t} = \frac{d_{x,t}}{e_{x,t}} \quad (3)$$

or in a matrix form  $\mathbf{m} = \frac{\mathbf{D}}{\mathbf{E}^c}$ , that means element-wise division in  $\mathbf{R}$ .

We also consider the mortality rate  $q_{x,t}$ . This is the probability that an individual aged exactly  $x$  at exact time  $t$  will die between  $t$  and  $t + 1$ . We have the following relation between the force of mortality and the mortality rate:

$$q_{x,t} = 1 - \exp\left(\int_0^1 -\mu_{x+s,t+s} ds\right) = 1 - e^{-\mu_{x,t}} \quad (4)$$

We use the following conventions for our model:

- the  $\alpha_x, \beta_x$  coefficients will reflect age-related effects,
- the  $\kappa_t$  coefficients will reflect time-related effects.

Our models are fitted to historical data.

The Lee-Carter model was introduced by Ronald D. Lee and Lawrence Carter in 1992 with the article Lee and Carter (1992). The model grew out of their work in the late 1980s and early 1990s attempting to use inverse projection to infer rates in historical demography. The model has been used by the United States Social Security Administration, the US Census Bureau and the United Nations. It has become the most widely used mortality forecasting technique in the world today.

Lee and Carter proposed the following model for the force of mortality:

$$\log m_{x,t} = \alpha_x + \beta_x \cdot \kappa_t \quad (5)$$

with constraints

$$\sum_{x=1}^{n_a} \beta_x = 1 \quad (6)$$

$$\sum_{t=1}^{n_y} \kappa_t = 0 \quad (7)$$

The second constraint implies that, for each  $x$ , the estimate for  $\alpha_x$  will be equal (at least approximately) to the mean over  $t$  of  $\log m_{x,t}$ .

Let  $\phi$  represent the full set of a parameters and the notation for  $\mu_{x,t}$  is extended to  $\mu_{x,t}(\phi)$ , to indicate its dependence on these parameters.

For our model the likelihood function under the Poisson assumption will be:

$$L(\phi; \mathbf{D}, \mathbf{E}) = \prod_x \prod_t \frac{(e_{x,t} \cdot \mu_{x,t}(\phi))^{d_{x,t}}}{d_{x,t}!} \cdot \exp(-e_{x,t} \cdot \mu_{x,t}(\phi))$$

or the log-likelihood

$$l(\phi; \mathbf{D}, \mathbf{E}) = \sum_x \sum_t (d_{x,t} \cdot \log[e_{x,t} \cdot \mu_{x,t}(\phi)] - e_{x,t} \cdot \mu_{x,t}(\phi) - \log(d_{x,t}!)) \quad (8)$$

and parameters estimation is by maximum likelihood (MLE).

By the equation (5) the log of the force mortality is expressed as the sum of an age-specific component  $\alpha_x$  that is independent of time and another component that is the product of a time-varying parameter  $\kappa_t$  reflecting the general level of mortality and an age-specific component  $\beta_x$  that represents how rapidly or slowly mortality at each age varies when the general level of mortality changes.

Interpretation of the parameters in Lee-Carter model is quite simple:  $\exp(\alpha_x)$  is the general shape of the mortality schedule and the actual forces of mortality change according to overall mortality index  $\kappa_t$  modulated by an age response  $\beta_x$  (the shape of the  $\beta_x$  profile tells which rates decline rapidly and which slowly over time in response of change in  $\kappa_t$ ).

For practice the fitting of a model is usually only the first step and the main purpose is the forecasting of mortality. For forecasting time series we use Random Walk with Drift.

The estimated age parameters,  $\alpha_x, \beta_x$ , are assumed invariant over time. This last assumption is certainly an approximation but the method has been very thoroughly tested in Booth, Tickle and Smith (2005) and found to work.

We assume that trend observed in past years can be graduated (or smoothed) and that it will continue in future years.

By the Random Walk with Drift the dynamics of  $\kappa_t$  follows

$$\kappa_t = \kappa_{t-1} + \theta + \varepsilon_{t-1} \quad (9)$$

with i.i.d standard Gaussian distribution  $\varepsilon_t \sim N(0; \sigma_\varepsilon^2)$ .

Value at future time  $t + h$  can be written as

$$\kappa_{t+h} = \kappa_t + h \cdot \theta + \sum_{s=0}^{h-1} \varepsilon_{t+s} \quad (10)$$

which has Gaussian distribution  $N(\kappa_t + h \cdot \theta; \sigma_\varepsilon^2 \cdot h)$ .

Hence the best point estimate for future value at time  $t + h$  is  $\kappa_t + h \cdot \theta$ , and the 95% confidence interval (CI) is

$$(\kappa_t + h \cdot \theta - 1.96 \cdot \sigma_\varepsilon \cdot \sqrt{h}; \kappa_t + h \cdot \theta + 1.96 \cdot \sigma_\varepsilon \cdot \sqrt{h}) \quad (11)$$

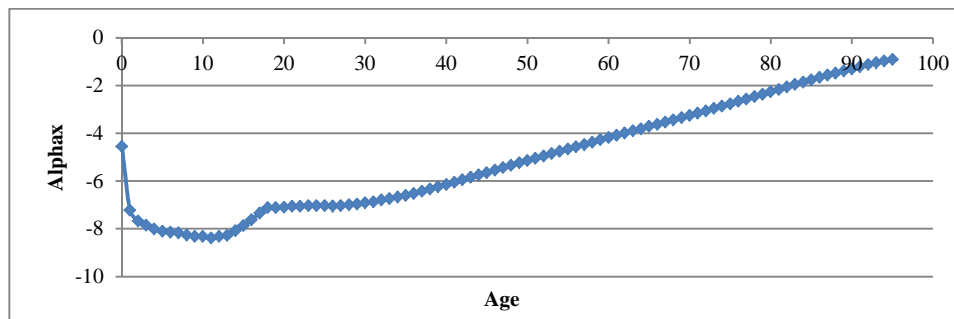
where  $\theta$  is the mean of the first differences  $\Delta \kappa_t = \kappa_t - \kappa_{t-1}$  and  $\sigma_\varepsilon^2$  their variance.

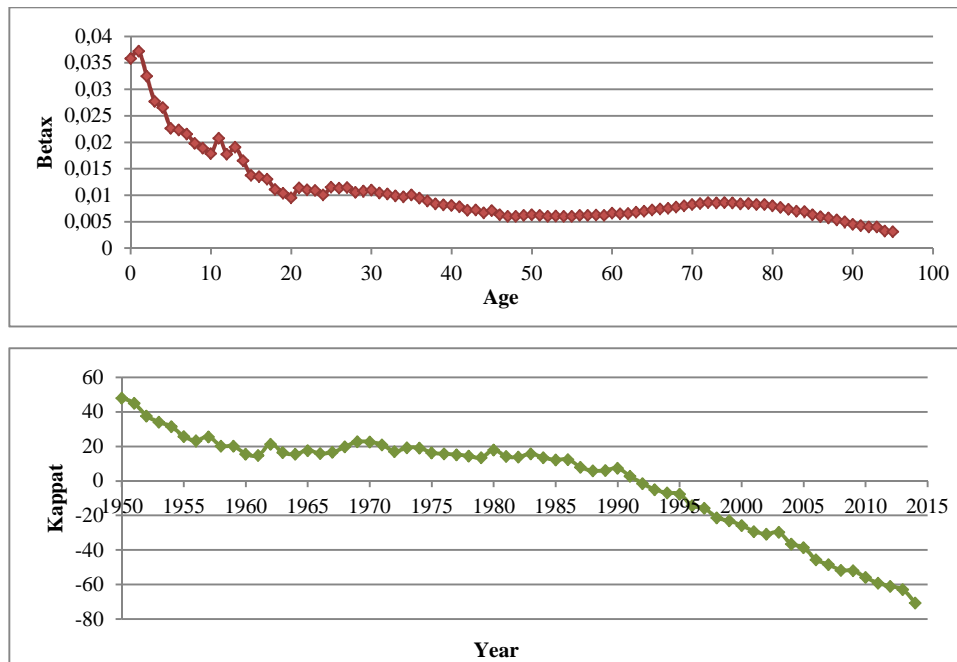
## Results

In Figure 2 we have plotted the maximum likelihood estimates for the parameters of the Lee-Carter model (L-C model), using the Czech Republic (CR) total population data, aged 0 – 95. (All partial results we will demonstrate for the CR). Model fitting was done in **R** (Statistical computing language), which was also used for Figure 4. Note that estimated values for  $\beta_x$  are higher at the lowest ages (i.e. for children), meaning that at those ages the mortality improvements are faster during the last decades. The decreasing trend in  $\kappa_t$  reflects general improvements in mortality over time at all ages. We will now simulate the  $\kappa_t$  up to 2060 according to equation (9). We have done 1 000 simulations. These results in case of the total population are plotted in Figure 3. (which illustrated only six simulations). The dashed curves in plot show the 2.5-th and 97.5-th percentile of the distribution of  $\kappa_t$  resulting in a 95% confidence interval.

Figure 2

Estimated Parameters  $\alpha_x, \beta_x, \kappa_t$  of the L-C Model for Population of the CR

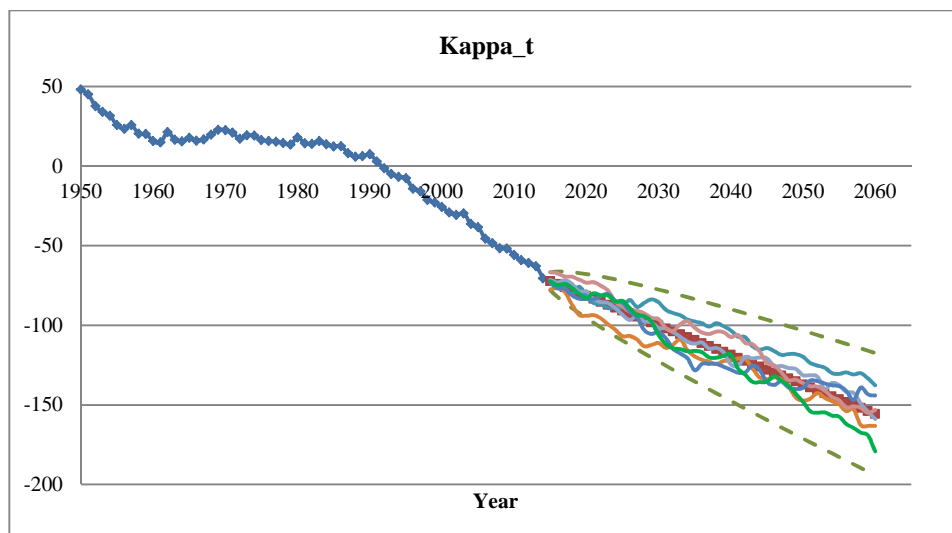




Source: Author's processing.

By forecasted  $\kappa_t$  we get the predictions for the force of mortality  $\mu_{x,t} = \exp(\alpha_x + \beta_x \cdot \kappa_t)$ , which lead us by equation (4) to mortality rates  $q_{x,t}$ .

Figure 3  
Predicted  $\kappa_t$  for Total Population with 95% CI



Source: Author's processing.



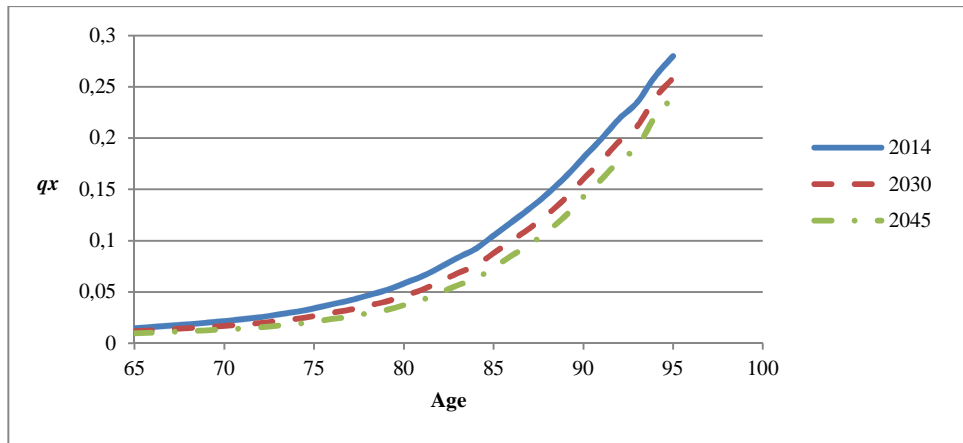
To avoid underestimation of the relevant liabilities we use dynamic mortality model. Cohort or dynamic life table provide a view on the future evolution of mortality rates and it implies the diagonal arrangement in a projecting life table (see Table 1). That is, we take the mortality rate for age 65 in 2014, age 66 in 2015..., age 75 in 2024..., age 85 in 2034 and so on.

Table 1  
**Period Life Table vs. Cohort Life Table (for the CR total population)**

$q_{x,t}$	2014	2015	2016	2017	2018	2019	2020
.	.	.	.	.	.	.	.
65	0.014699	0.014505	0.014314	0.014125	0.013938	0.013754	0.013573
66	0.015832	0.015618	0.015406	0.015197	0.014991	0.014788	0.014587
67	0.017191	0.016954	0.016721	0.016491	0.016263	0.016039	0.015818
68	0.018574	0.018311	0.018051	0.017795	0.017543	0.017294	0.017048
69	0.020037	0.019744	0.019456	0.019172	0.018892	0.018615	0.018343
70	0.021675	0.02135	0.021029	0.020714	0.020403	0.020097	0.019795
71	0.023349	0.02299	0.022637	0.022289	0.021946	0.021609	0.021276
.	.	.	.	.	.	.	.

Source: Author's calculations.

Figure 4  
**Observed  $q_x$  in 2014 and Predicted  $q_x$  in 2030 and 2045 for Total Population of the CR**



Source: Author's calculations.

Finally by equations (12) – (15) we find the present values of the annuities such as term immediate annuity  $a_{x:\overline{n}|}$ , term annuity-due  $a_{x:\overline{n}|}$ . We will also consider annuities payable  $m$ -times per year.

$$a_{x:\overline{n}|} = \sum_{t=1}^n v^t \cdot {}_t p_x \tag{12}$$

$$a_{x:\overline{n}|}^{(m)} = a_{x:\overline{n}|} + \frac{m-1}{2m} \cdot (1 - v^n \cdot {}_n p_x) \quad (\text{UDD}) \quad (13)$$

$$a_{x:\overline{n}|} = \sum_{t=0}^{n-1} v^t \cdot {}_t p_x \quad (14)$$

$$a_{x:\overline{n}|}^{(m)} = a_{x:\overline{n}|} - \frac{m-1}{2m} \cdot (1 - v^n \cdot {}_n p_x) \quad (\text{UDD}) \quad (15)$$

where (UDD) means the assumption of Uniform Distribution of Deaths.

Take an individual aged 65 in 2015 (birth year = 1950) who wants to purchase a 30 years annuity. For calculation annuities first we use the Period table, which contains the last available mortality rates. In our case it is year 2014 (the second column of Table 1). Then we use the diagonal values (Cohort table) for the cohort aged 65 in 2015 (born 1950) who are still alive in year 2015 +  $t$ .

Table 2 gives present values of 30 years annuities for the individual aged 65 from the whole population of the Czech Republic with interest rate of 2% p.a. (or  $i = 0.02$ ). In Table 3 – 5 we present results for other V4 countries.

Table 2

**Present Values of Annuities for the Total Population in the Czech Republic**  
( $x = 65, n = 30, I = 0.02$ )

	$a_{x:\overline{n} }$	$a_{x:\overline{n} }^{(12)}$	${}^{-(12)}a_{x:\overline{n} }$	$\ddot{a}_{x:\overline{n} }$
<b>Period table</b>	14.04	14.31	14.74	15.01
<b>Cohort table</b>	14.75	15.01	15.43	15.69
<b>Relative change</b>	<b>5.01%</b>	<b>4.85%</b>	<b>4.69%</b>	<b>4.54%</b>
2.5%	14.13	14.40	14.83	15.09
	0.65%	0.61%	0.60%	0.57%
97.5%	15.34	15.60	16.01	16.27
	9.26%	8.99%	8.64%	8.39%

Source: Author's calculations.

Table 3

**Present Values of Annuities for the Total Population in Poland**  
( $x = 65, n = 30, i = 0.02$ )

	$a_{x:\overline{n} }$	$a_{x:\overline{n} }^{(12)}$	${}^{-(12)}a_{x:\overline{n} }$	$\ddot{a}_{x:\overline{n} }$
<b>Period table</b>	14.07	14.34	14.76	15.03
<b>Cohort table</b>	14.74	15.00	15.41	15.67
<b>Relative change</b>	<b>4.75%</b>	<b>4.61%</b>	<b>4.41%</b>	<b>4.28%</b>
2.5%	14.23	14.49	14.92	15.18
	1.13%	1.08%	1.04%	0.99%
97.5%	15.24	15.49	15.90	16.15
	8.29%	8.06%	7.69%	7.48%

Source: Author's calculations.

Table 4

**Present Values of Annuities for the Total Population in Hungary**  
**( $x = 65, n = 30, I = 0.02$ )**

	$a_{x:\overline{n} }$	$a_{x:\overline{n} }^{(12)}$	${}^{-(12)}a_{x:\overline{n} }$	$\ddot{a}_{x:\overline{n} }$
<b>Period table</b>	12.99	13.25	13.69	13.96
<b>Cohort table</b>	13.53	13.79	14.22	14.48
<b>Relative change</b>	4.16%	4.00%	3.88%	3.74%
2.5%	13.04	13.30	13.74	14.01
	0.42%	0.38%	0.39%	0.35%
97.5%	14.01	14.27	14.70	14.95
	7.91%	7.64%	7.36%	7.11%

Source: Author's calculations.

Table 5

**Present Values of Annuities for the Total Population in Slovakia**  
**( $x = 65, n = 30, I = 0.02$ )**

	$a_{x:\overline{n} }$	$a_{x:\overline{n} }^{(12)}$	${}^{-(12)}a_{x:\overline{n} }$	$\ddot{a}_{x:\overline{n} }$
<b>Period table</b>	13.29	13.56	13.99	14.26
<b>Cohort table</b>	13.86	14.12	14.55	14.81
<b>Relative change</b>	4.24%	4.09%	3.97%	3.83%
2.5%	13.37	13.64	14.07	14.33
	0.57%	0.53%	0.54%	0.49%
97.5%	14.34	14.60	15.03	15.28
	7.91%	7.64%	7.38%	7.13%

Source: Author's calculations.

## Conclusions

National governments and the WHO announce life expectancies of different populations every year. To financial institutions, life expectancy is not an adequate measure of risk, because all it does not give any idea about how mortality rates at different ages vary over time. On the other hand, indicators of longevity risk cannot be too complicated. An indicator that is composed by a huge array of numbers is difficult to interpret and will lose the purpose as a “summary” of a mortality pattern.

We have presented stochastic models to analyse the mortality and shown how they may be fitted. Afterwards we can turn to the industry requirement to forecast future mortality.

We have shown that if the today rate of increase will continue, it will at age 65 concluded (after calculation) to increase the present value of pension liabilities in defined-benefit schemes if we use cohort life table instead of period life table (provided all else unchanged). There is a variety of this increase in V4

countries, the smallest increase is estimated in Hungary, 4.16%, for  $a_{x:\bar{n}|}$  and the highest expected increase is in the Czech Republic about 5%. This increase is not very significant if we use different constant interest rate. For interest rate in the interval  $\langle 1\%, 2\% \rangle$  the relative change (provided all else unchanged) of  $a_{x:\bar{n}|}$  is in  $\langle 5.01\%, 5.22\% \rangle$  for the total population of CR. This small change leads us to use constant interest rate instead of any yield curve.

But forecasting of mortality should be approached with both caution and humility. Any prediction is unlikely to be correct.

There is a need for awareness of model risk when assessing longevity-related liabilities, especially for annuities and pensions. The fact that parameters can be estimated does not imply that they can sensibly be forecast. The Lee-Carter model has also many critics. Some argued that many age specific rates are so low that they cannot realistically be projected to decline much further. Other have questioned whether the  $\alpha_x, \beta_x$  should be treated as invariant. Limitation of the Lee-Carter model is that it requires a long data series for fitting. Therefore it may be invalid for many developed countries.

Such forecasting should enable actuaries to examine the financial consequences with different models and hence to come to an informed assessment of the impact of longevity risk on the portfolios in their care. There is a question how these results could influence self-annuitization strategies such as programmed withdrawal compared to the immediate annuitization as has been studied by Šebo and Šebová (2016).

Longevity expectations continue to increase across the developed world. As they do, defined benefit pension funds, a primary holder of this risk have to recognise it in their actuarial valuations. This increases their liabilities and puts their finances under further pressure.

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